# intelligence

Plan your strategy with the benefit of precise and reliable background and business intelligence. Minimise your financial, legal, operational and reputational risks.



## Support strategic decisions

#### Planning a joint venture, M&A or partnership project?

REPUTATIONAL DUE DILIGENCE - BACKGROUND CHECK

- Open source information retrieval and analysis
- Targeted interviews with subject-matter experts

### Looking to understand a competitive landscape or mapping influence networks?

COMPETITIVE INTELLIGENCE - STAKEHOLDERS MAPPING

- Analysis and screening of stakeholders
- Targeted inteviews in subjects' circles
- Understanding the target's organisation and decision-making processes

# Prevent and fight illegal activities

### Dealing with fraud, corruption, conflicts of interest, collusion, unfair competition, confidential data breaches & money laundering

COMPLIANCE PROCESSES EVALUATION - RISK ALERT ANALYSIS

- Management or integration of a multi-disciplinary team of consultants
- Interview key stakeholders within the company / entity
- External information search
- Analysis and cross-checking information with accounting and digital data

## Litigation support

#### Starting litigation, arbitration or need to inforce a court decision?

LITIGATION SUPPORT - ASSET SEARCH

- Search for admissible evidence or circumstantial information to strengthen your case and/or plan legal strategy
- Profile the subject/s to build better strategies, of recovery or negotiation
- Identification of seizable assets

#### Diverse client base

Large companies, SMEs, law firms, private equity funds, both French and international, across a wide variety of sectors.

#### International reach

Our research capacity and network covers the entire francophone area. On other jurisdictions, we partner with specialized firms, enabling us a global coverage for our clients.

#### Bespoke approach

We analyse your requirements and provide the best operational solution to optimise our chances of success in meeting your objectives.

## Independence / Interoperability

INDICO Intelligence, a French firm, is fully independent. This allows us to operate alongside other firms when needed, for example in larger investigations.

## With 2 x 2O years expertise

INDICO Intelligence work is conducted by the partners, guaranteeing a consistently high level of expertise and efficiency.



**Jean-Marie Duniau**Founding Partner

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After six years in the French Ministry of Defense and Ministry of Foreign Affairs, Jean-Marie spent 16 years working in toptier international business intelligences firms: Kroll and FTI.

He managed multidisciplinary teams (consultants, investigators, auditors, computer forensic engineers, etc.), on complex fraud investigations, asset searches or litigation support cases.

Each situation, each question is unique and needs a bespoke and creative approach to meet its objective >>>

**Jérôme Desrosier**Founding Partner



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After an initial experience in Public Relations in Brussels (automotive industry), Jerome worked for over 16 years at Kroll and FTI.

As Director of Research, he instructed teams of consultants in open source intelligence, and led numerous due diligences and business intelligence projects as well as high profile litigation support cases.

Enabling the client to make a strategic decision involves a transparent and trusted relationship to provide reliable and relevant information